

## **BHEL-PEM**

### **GENERAL PRE-QUALIFYING REQUIREMENTS**


(W.E.F.02.03.2013)

- A) Performance Certificate (along with copy of relevant purchase order) from the end-user for atleast two (different customers) successfully executed contracts. Product/package/services should have been successfully in use for atleast two years in thermal power station unit or in a similar industry/application.

OR

The Supplier has been awarded repeat contracts by product specific two same customers for the product for similar industry / application after 2 years of commissioning or product specific on regular basis after execution of 2 contracts.

- B) Supplier should be an engineering organization / manufacturer for the selected package dealing with the package on regular basis.
- C) Supplier to submit the following major documents:
- Supplier registration form duly filled in, (to be downloaded from [www.bhel.com](http://www.bhel.com) or [www.bhelpem.com](http://www.bhelpem.com) separate forms for Indian and Foreign suppliers), supported by credentials / documents mentioned therein. CST/VAT/PAN, factory license, pollution certificate etc. as applicable shall be attached. In case of document being in any other language than English, a certified English version needs to be attached.
  - Certificate of Incorporation from the registrar of companies/ partnership deed / Proprietorship documents etc. as applicable.
  - Experience details for 10 recently executed contracts/ evidence of continuity of business.
  - Indian suppliers need to submit the audited balance sheet for last 4 (3 years for Foreign suppliers) years to establish financial soundness.
  - Foreign supplier need to submit a report from a reputed third party business rating agency like Dun & Bradstreet, Credit reform etc.
- D) Agency agreement needs to be submitted by foreign supplier in case of associating with Indian entity.
- E) Suppliers to also apprise themselves with BHEL/PEM's (GCC) General Conditions of Contract Rev-05, available at unit website [www.bhelpem.com](http://www.bhelpem.com) and submit acceptance of the same for tenders and Supplier Evaluation, Approval & Review Procedure (SEARP) 2010 on company website [www.bhel.com](http://www.bhel.com) for enlistment process, format for registration etc.
- F) Suppliers should have the technological capability for communication/transmit through electronic media/ e-procurement/ RA process.
- G) In case of variance with respect to technical competency/ experience between General PQR and Technical PQR, the latter shall prevail.
- H) Mere submission of above documents does not entitle suppliers for enlistment or issue of tenders and the same shall be subject to BHEL scrutiny and / or physical survey of facilities.

  
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